

MVNE

WHITE-LABEL

CHANNEL

Partner Reseller Program

White-labeling the BSS portal for sub-distributors with granular commission management and hierarchy controls.

THE CHALLENGE

An operator set out to scale through a multi-tier reseller channel. Each partner needed a branded portal, isolated tenant data, and automated commission settlement across a distributor hierarchy — without adding operational overhead for the parent operator.

THE ZOIKONEX APPROACH

- Multi-tenant, white-label BSS portals branded per partner
- Hierarchical ACLs and role-based access across the distributor tree
- Automated commission calculation and wholesale settlement
- Brand-specific product catalogs and currencies per tenant
- Self-service partner onboarding with governed guardrails

MEASURED OUTCOMES

Multi-tier

HIERARCHY SUPPORT

Automated

COMMISSION SETTLEMENT

Isolated

BRAND TENANTS

Faster

PARTNER ONBOARDING